

**COMMUNITY COLLEGE DISTRICT  
REGULAR BOARD MEETING  
43500 MONTEREY AVE.  
PALM DESERT, CA 92260  
THURSDAY, JUNE 19, 2014  
MINUTES**

- I. Chair Broughton called the meeting to order at 9:34 a.m. and asked Steve Renew, Director Facilities, to lead the pledge of allegiance.

President Kinnamon called the roll:

Present: Trustee Becky Broughton  
Trustee Michael O'Neill  
Trustee Mary Jane Sanchez-Fulton  
Trustee Bonnie Stefan  
Trustee Aurora Wilson  
Student Trustee Eleanor Campbell

Parliamentarian: Carlos Maldonado

Recorder: Lee Ann Weaver

**II. CONFIRMATION OF AGENDA:**

There is a correction to Consent Administrative Services #7. There were typographical errors that were corrected and copies of the corrected item were distributed. The agenda stands confirmed as amended.

- III. SWEARING IN OF NEW STUDENT TRUSTEE** Chair Broughton administered the oath of office to Student Trustee Eleanor Campbell.

**IV. CLOSED SESSION**

- 1. CONFERENCE WITH LABOR NEGOTIATOR**, Pursuant to Section 54957.6; unrepresented groups & labor unions on campus include CTA, CODAA, and CSEA; Agency Designated Representative: Mr. Stan Dupree

**2. PERSONNEL**

**a. PUBLIC EMPLOYEE APPOINTMENT**

(Government Code Section 54957)

Title: Director of Counseling and Advising

## **V. OPEN SESSION**

In Closed Session a motion was made by Trustee O'Neill and seconded by Trustee Wilson to appoint Amanda Phillips as the Director of Counseling and Advising Services. The motion carried unanimously.

## **VI. PUBLIC COMMENTS:**

There were no requests to address the Board of Trustees.

## **VII. MINUTES**

There were no corrections to the minutes of May 16, 2014 and they stand approved.

## **VIII. REPORTS**

- A. ASCOD: There was no report from ASCOD.
- B. COLLEGE OF THE DESERT ALUMNI ASSOCIATION: Jim DeBoom, Interim Executive Director, was present and gave a brief report
- C. COLLEGE OF THE DESERT FOUNDATION: Jim Hummer was present and gave a brief report. He distributed a copy of the Foundation's Strategic Plan.
- D. ACADEMIC SENATE: Douglas Redman was not present.
- E. C.O.D.F.A.: Denise Diamond was present and gave a brief report.
- F. C.O.D.A.A: Cathy Levitt was present and gave a brief report.
- G. C.S.E.A.: There was no report from CSEA.
- H. GOVERNING BOARD

**Trustee Stefan** attended most of the end-of year ceremonies but was partial to the MESA banquet event. She also attended the Friends of the College of the Library book sale and the Alumni Street Fair.

**Trustee Sanchez-Fulton** attended and commented on the following:

- Two Memorial Day celebrations; one in Desert Hot Springs and the Veterans for Peace organization. She was honored to share her award she will be receiving from Veterans for Peace.
- Spoke to the National Association of Retired Federal Employees
- Rotary Palms to Pines hosted 20 Palm Desert High School scholarship winners, many of whom will be attending College of the Desert in the fall.
- Rotary Desert Hot Springs event

- MESA Banquet – she congratulated Todor Nikolov, who also was the student speaker at commencement.
- Upward bound ceremony
- Public Safety Academy Award Ceremony - all of these events are why we are here.
- May 17 Desert Hot Springs Oversight Board Successor Agency – she was sworn in as the college’s representative to this agency.
- Will be attending a workshop on CALTA as the Vice Chair.
- Will be having her monthly trustee chats next week in partnership with the Boys and Girls Club

**Trustee Wilson** attended and commented on the following:

- MESA banquet and agreed this is a great event
- She and Scott Wilson, as administrators to the Roy and Pat Wilson Memorial Scholarship Fund were invited to attend the President's thank you dinner at Spencer’s. This was a wonderful evening and she expressed many thanks to Harold Matzner for all the special touches.
- CSEA end-of-year picnic and she was asked to draw for the prizes.
- Commencement – this was an amazing event and she thanked everyone that worked so hard on the event.
- Joined the Alas Con Futura Club on a trip to UCLA for the 7<sup>th</sup> Annual Immigrant Youth Empowerment Conference in order to understand the issues relative to the California Dream Act. Student’s family members also attended, which made for good discussion. It was a very worthwhile trip.
- The Friends of the Library book sale was a great event and she thanked the Friend’s President Marge Dodge. This is an all-volunteer group and all funds go to the College of the Desert Library.
- Palm Desert Rotary luncheon, where she met the new Dean for Cal State San Bernardino, Dr. Sharon Brown-Welty.
- Palm Desert Chamber breakfast
- Scholarship exhibition at Marks Gallery – she displayed the quilt she purchased at the event.

Chair Broughton asked Trustee Wilson to share any information she received from the Alas Con Futuro conference she attended and Trustee Sanchez-Fulton suggested this could be a study session in the future.

**Trustee O’Neill** was also busy with end of year event and attended and commented on the following:

- CSEA Picnic
- Bina Isaac’s retirement event – it was wonderful to see so many former employees there. Our community is still a very important group of people that care about the college.
- Public Safety Academy award ceremony and the Nursing Pinning

- Commencement - he thanked the committee, knowing the challenges in using a new venue. He also thanked all the volunteers that worked the event. He was especially thankful it was moved inside so we were not fighting the elements. The feedback he has received is that everyone was very impressed with the location with the huge screens and the captioning. He was also very impressed with the commencement program.
- CVEP Investors meeting – several others attended this event and he distributed copies of the packet. It was held at the Palm Springs Accelerator Campus Health and Medical Innovation Center, which is being funded by the Desert Healthcare District.
- Foundation Board meeting – he represents the Board of Trustee on the Foundation Board of Directors and gave each member a copy of the financial statement from the last Foundation meeting. He also thanked everyone on the Foundation Board for their outstanding work this year. He also mentioned that Mr. Dan Martinez, Indio City Manager, was voted to the Foundation Board.

**Student Trustee Campbell** was not able to stay as she had difficulty getting off work but had asked that the Board know she will give a full report next month. She will be attending a Town Hall tomorrow put on by Assemblyman Brian Nestande on Career Technical Education in Public Schools.

**Trustee Broughton** thanked the members for attending the various events. It's difficult for the members to attend all of them. These events are about student success and say we are opening doors and changing lives. The Alumni Association and Foundation are truly working with us to help us be a better team. We are saying goodbye to our retirees and also to our students who are transferring or moving on to the next chapter in their lives. The Board has a card for our Student Trustee from last year Andrew Campbell. She thanked Andrew for the time and energy he has spent mentoring other students and bringing the students' perspective to the Board.

Another Student Trustee from the past, Aaron Bonner, graduated from UC Davis with honors. She thanked the college community for working hard for student success.

Trustee Sanchez-Fulton also asked to thank the Bond Oversight Committee for all the hard work this volunteer group does.

## **I. SUPERINTENDENT/PRESIDENT**

Dr. Kinnamon commented we are celebrating those receiving Emeritus status and leaving the college, as well as new employees and new facilities. He extended his appreciation to all those involved in the search committees as there has been much work and many hours spent over the last couple of months to fill many positions. All this during a very busy time at the college.

He also thanked the Foundation for all they have done for the college this past year. He believes they are on course to being the number one Foundation in community colleges in the nation.

**IX. CONSENT AGENDA: All items on the Consent Agenda will be considered for approval by a single vote without discussion. Any Board member may request that an item be pulled from the Consent Agenda to be discussed and considered separately in the Action Agenda.**

**A. BOARD OF TRUSTEES**

1. Discontinue Use of Board Issued iPads

**B. HUMAN RESOURCES**

1. Employment Group C Appointments
2. Employment Group A Appointments
3. Approval of MOU between DCCD & CSEA
4. Working Out-of-Class
5. Change in Assignments
6. Extension/Continuation of Assignments
7. Resignation
8. New Job Descriptions
9. Reclassifications – Leadership
10. Volunteers
11. ~~Delayed Paper Work (Over 60 Days)~~ *Pulled for discussion.*
12. Elimination of Position/Salary

**C. ADMINISTRATIVE SERVICES**

1. ~~Purchase Orders and Contracts for Supplies, Services and Construction~~ *Pulled for discussion.*
2. Warrants
3. Payroll #11
4. Gifts/Donations to the District
5. Agreements, Memoranda of Understanding and Amendments
6. Budget Transfers
7. Change Orders - Measure B Bond Projects
8. Notice of Completion – Measure B Bond and Proposition 39 Projects

**D. STUDENT SUCCESS AND STUDENT LEARNING**

1. Approval of Curriculum Modifications for Fall 2014

**Motion** by Trustee Stefan, second by Trustee O’Neill, to approve the consent agenda as presented.

**Discussion:** Trustee Broughton pulled Administrative Services item one (1) for discussion.

Trustee O'Neill pulled Human Resources item number eleven (11): Delayed Paperwork over 60 days.

**Vote**

Yes: Becky Broughton, Michael O'Neill, Mary Jane Sanchez-Fulton, Bonnie Stefan, Aurora Wilson  
No: None  
Absent: Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

**ITEMS PULLED FOR FURTHER DISCUSSION**

**HUMAN RESOURCES**

11. Delayed Paper Work (Over 60 Days)

**Motion** by Trustee O'Neill, second by Trustee Wilson, to approve the delayed paperwork as presented.

**Discussion:** Trustee O'Neill had concerns that these people were not paid. He asked that we look at ways to improve this process so it cannot happen again. Lisa Howell, Vice President Administrative Services, reported that the Riverside County Office of Education is working on a time/attendance system.

**Vote**

Yes: Becky Broughton, Michael O'Neill, Mary Jane Sanchez-Fulton, Bonnie Stefan, Aurora Wilson  
No: None  
Absent: Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

**ADMINISTRATIVE SERVICES**

1. Purchase Orders and Contracts for Supplies, Services and Construction

**Motion** by Trustee O'Neill, second by Trustee Stefan, to approve the purchase orders and contracts for supplies, services and construction as presented.

**Discussion:** Vice President Howell explained and clarified this item regarding the tennis courts. Previously the Board had approved a bid award for six tennis courts and an addendum for two courts. The agenda item today is the contract regarding those bid awards. The addendum noted that two tennis courts would be lit. We had not planned on having any lit courts. Both the athletics department and the City of Palm Desert have been consulted and since there are

sufficient lit courts at the city complex for our community members we are recommending and clarifying there will be no lit tennis courts. We will put conduit in place should we decide at a future time to have lights.

**Vote**

Yes: Becky Broughton, Michael O'Neill, Mary Jane Sanchez-Fulton, Bonnie Stefan, Aurora Wilson  
No: None  
Absent: Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

**X. ACTION AGENDA**

**A. BOARD OF TRUSTEES**

1. Adoption of Board Goals

**Motion** by Trustee O'Neill, second by Trustee Stefan, to adopt the board goals as presented.

**Discussion:** Trustee Sanchez-Fulton requested additional time to review these goals as she has concerns about the required readings. Chair Broughton commented the Board has been working on these for several months and suggests adopting these today and modify them as needed. These goals will align us with the statewide initiative. This is a living document and can be brought back for modification and clarification.

**Vote**

Yes: Becky Broughton, Michael O'Neill, Mary Jane Sanchez-Fulton, Bonnie Stefan, Aurora Wilson  
No: None  
Absent: Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

2. 2015 Board of Trustees Meeting Dates – First Reading

**Motion** by Trustee Stefan, second by Trustee O'Neill, to accept the 2015 Board of Trustees meeting dates for a first reading.

**Discussion:** Chair Broughton asked the members to notify the Board's assistant of any suggested changes. She knows she is unavailable for the February date and will be suggesting an alternate date.

**Vote**

Yes: Becky Broughton, Michael O'Neill, Mary Jane Sanchez-Fulton, Bonnie Stefan,  
Aurora Wilson  
No: None  
Absent: Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

### 3. Approval of Nominations for Emeritus Status

**Motion** by Trustee O'Neill, second by Trustee Stefan, to approve the nominations for emeritus status as presented.

**Discussion:** Trustee Stefan commented she is impressed with the bios of these people. She congratulated each of the recipients. Trustee O'Neill agreed and was pleased to see the detailed information about each. He thanked everyone that put their time and energy into nominating these people.

Trustee O'Neill commented the names of Emeriti recipients has always been sandblasted into the concrete around the Fountain of Knowledge. Dr. Kinnamon explained we will determine how we will recognize the Emeriti once the Central Campus Redevelopment has been finalized. The Office of the President maintains a database with these names and the newest ones have been added. Trustee Wilson asked for an update once a decision has been made.

#### **Vote**

Yes: Becky Broughton, Michael O'Neill, Mary Jane Sanchez-Fulton, Bonnie Stefan,  
Aurora Wilson  
No: None  
Absent: Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

## **B. ADMINISTRATIVE SERVICES**

### 1. 2014-2015 Tentative Budget

There were no objections to moving this to after the closed session, as there is a presentation.

### 2. Resolution #061914-1 Adoption of Education Protection Account Funding and Expenditures

**Motion** by Trustee Stefan, second by Trustee O'Neill, to approve the resolution as presented.



**Discussion:** Vice President Howell explained these accounts were set up in accordance with the rules and regulations adopted when Prop 30 was passed. This is a transparent way to assure the Prop 30 monies are accounted for separately.

**Roll Call Vote**

Yes: Becky Broughton, Michael O'Neill, Mary Jane Sanchez-Fulton, Bonnie Stefan, Aurora Wilson  
No: None  
Absent: Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

3. Resolution #061914-2 Temporary Loan

**Motion** by Trustee Stefan, second by Trustee O'Neill, to approve the resolution as presented.

**Discussion:** Vice President Howell explained this temporary loan gives us the ability to utilize this but we probably will not. We may have funds that will run short due to Federal funds, like our Child Development fund. If they are not able to make payroll we are able to transfer from another fund until the Federal funds are received.

**Roll Call Vote**

Yes: Becky Broughton, Michael O'Neill, Mary Jane Sanchez-Fulton, Bonnie Stefan, Aurora Wilson  
No: None  
Absent: Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

4. Resolution #061914-3 Appropriations Subject to Proposition 4 – GANN Limitations

**Motion** by Trustee Stefan, second by Trustee Wilson, to approve the resolution as presented.

**Discussion:** Vice President Howell explained this is the spending limit for California and each public agency must report what their limitations are.

Trustee O'Neill asked if this was both restricted and non-restricted funds and it is.

**Roll Call Vote**

Yes: Becky Broughton, Michael O'Neill, Mary Jane Sanchez-Fulton, Bonnie Stefan, Aurora Wilson  
No: None

Absent: Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

## **XI. CLOSED SESSION**

2. **CONFERENCE WITH LEGAL COUNSEL ANTICIPATED LITIGATION:**  
**Section 54956.9 (d)(2/3/4)** Specify number of potential cases: 6

3. **CONFERENCE WITH REAL PROPERTY NEGOTIATORS:** Property: Parcel  
Numbers: 669 330 047, 611 211 002, 611 211 008, 611 211 009, 611 211 010, 611 211  
015, 717 270 016, 717 270 017, 717 270 020, 717 270 227, 502 190 003, 502 190 004,  
502 190 008, 502 190 015, 502 190 019, 502 190 020

Agency Negotiator or Designee: Dr. Joel Kinnamon

4. **PUBLIC EMPLOYEE PERFORMANCE EVALUATION:** Superintendent/President

## **XII. OPEN SESSION**

No reportable action taken in closed session.

## **XIII. INTRODUCTION OF NEW FULL-TIME STAFF**

There were no objections to introducing new full-time staff as noted earlier on the agenda.

Executive Vice President Anna Davies introduced the following new staff:

Amanda Phillips, Director of Counseling and Advising  
Mary Lou Marrujo, Executive Assistant Student Success/Student Learning  
Jeff Larson, Executive Assistant Student Success/Student Learning

## **B. ADMINISTRATIVE SERVICES *cont'd***

5. 2014-2015 Tentative Budget

**Motion** by Trustee O'Neill, second by Trustee Stefan, to approve the tentative budget as presented.

**Discussion:** Vice President Administrative Services Lisa Howell presented a Power Point on the budget and addressed questions.

### **Vote**

Yes: Becky Broughton, Michael O'Neill, Mary Jane Sanchez-Fulton, Bonnie Stefan,  
Aurora Wilson

No: None  
Absent: Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

#### 6. 2016-2020 Five-Year Construction Plan

**Motion** by Trustee Stefan, second by Trustee O'Neill, to approve the 2016-2020 Five-Year Construction Plan as presented.

**Discussion:** Director of Facilities Mr. Steve Renew presented a Power Point on the five-year plan, reviewed the plan with the members and addressed questions.

Trustee Broughton had concerns that the voters voted for the bond based on a larger center in Mecca and a smaller facility in Indio, which did not happen.

Trustee Broughton thanked Mr. Renew for all of his work through the years, especially on the bond projects. Trustee Sanchez-Fulton also thanked Mr. Renew for spending time explaining the Educational Master Plan to her when she first started.

**Vote**

Yes: Becky Broughton, Mary Jane Sanchez-Fulton, Bonnie Stefan, Aurora Wilson  
No: None  
Absent: Michael O'Neill, Student Trustee Campbell  
Abstain: None

Motion carried unanimously.

#### **XIV. STUDY SESSION**

1. Budget Presentation (presented earlier)
2. District Services (presented earlier)

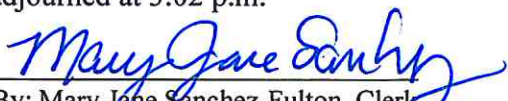
#### **XV. INFORMATION**

1. Facilitator

Chair Broughton commented that Dr. Kinnamon will work with a facilitator to plan the end-of-summer retreat and another in early 2015.

#### **XVI. ADJOURN**

There were no objections to adjourning the meeting. Meeting adjourned at 3:02 p.m.

  
By: Mary Jane Sanchez-Fulton, Clerk

**DESERT COMMUNITY COLLEGE DISTRICT  
BOARD OF TRUSTEES**

**Meeting Date: 6/19/2014  
ITEM #: 7**

**AREA:** Administrative Services

**CORRECTION**

<input checked="" type="checkbox"/> <b>CONSENT</b>
<input type="checkbox"/> <b>ACTION</b>
<input type="checkbox"/> <b>INFORMATION</b>

**TITLE: CHANGE ORDERS – MEASURE B BOND  
PROJECTS**

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**BACKGROUND:**

1. Change Order #1 to the contract with ~~Westcon Construction Group, Inc.~~ **Pacific Western Communications, Inc.** for the Athletics Facilities Project is in the amount of \$2,512.28 for revisions to the communication system. This change order amends the contract total from \$56,050.00 to \$58,562.28 and remains within the 10% allowed for changes.
2. Change Order #1 to the contract with ~~Pacific Western Communications, Inc.~~ **Westcon Construction Group, Inc.** for the Athletics Facilities Project is in the amount of \$29,984.17 for 8” paving as required for the fire access lane. This change order amends the contract total from \$477,977.00 to \$507,961.17 and remains within the 10% allowed for changes.
3. Change Order #1 to the contract with Nexus IS, Inc. for the East Valley Campus – Indio Education Center Project is in a credit amount of <\$24,848.28> for the return of unused allowance. This change order amends the contract total from \$307,748.60 to \$282,900.32.
4. Change Order #1 to the contract with Dow Diversified, Inc. for the East Valley Campus – Indio Education Center Project is in a credit amount of <\$5,193.70> includes material and labor associated with the installation of solid surface wall caps and the return of unused allowance. This change order amends the contract total from \$231,993.00 to \$226,799.30.
5. Change Order #1 to the contract with Prieto Construction Co., Inc. (bid package 10) for the Visual Arts Project is in a credit amount of <\$3,217.77> for the return of unused allowance. This change order amends the contract total from \$610,000.00 to \$606,782.23.
6. Change Order #1 to the contract with Prieto Construction Co., Inc. (bid package 15) for the Visual Arts Project is in a credit amount of <\$4,461.50> for the return of unused allowance. This change order amends the contract total from \$87,500.00 to \$83,083.50.
7. Change Order #1 to the contract with Western Audio Visual for the Visual Arts Project is in a credit amount of <\$8,279.91> for the return of unused allowance. This change order amends the contract total from \$143,033.92 to \$134,754.01.

8. Change Order #1 to the contract with Crew, Inc. for the Visual Arts Project is in a credit amount of <\$21,253.73> for the return of unused allowance as well as credits for District imported soil, construction fencing and site repair costs. This change order amends the contract total from \$747,740.00 to \$726,486.27.

9. Change Order #1 to the contract with RC Construction Services, Inc. for the Visual Arts Project is in a credit amount of <\$4,977.31> for the return of unused allowance. This change order amends the contract total from \$130,315.00 to \$125,337.69.

10. Change Order #1 to the contract with Kretschmar & Smith, Inc. for the Visual Arts Project is in a credit amount of <\$4,000.00> for the return of unused allowance. This change order amends the contract total from \$163,880.00 to \$159,880.00.

11. Change Order #1 to the contract with Inland Building Construction Companies, Inc. for the Visual Arts Project is in a credit amount of <\$4,731.00> for the return of unused allowance. This change order amends the contract total from \$366,000.00 to \$361,269.00.

12. Change Order #2 to the contract with Best Contracting Services, Inc. for the Visual Arts Project is in a credit amount of <\$5,000.00> for the return of unused allowance. This change order amends the contract total from \$210,001.17 to \$205,001.17.

13. Change Order #1 to the contract with RDM Electric Company, Inc. for the Visual Arts Project is in a credit amount of <\$14,236.47> for the return of unused allowance. This change order amends the contract total from \$687,503.00 to \$673,266.53.

14. Change Order #2 to the contract with Vintage Associates, Inc. for the Visual Arts Project is in the amount of \$832.00 for site repairs and the return of unused allowance. This change order amends the contract total from \$67,741.00 to \$68,573.00 remains within the 10% allowed for changes.

**FISCAL IMPLICATIONS:**

These projects are funded by proceeds from Measure B Bonds and remain within budget.

**RECOMMENDATION:**

Board of Trustees approves the Change Orders listed above.

<b>Administrator Initiating Item:</b> Lisa Howell	<b>Cabinet Review &amp; Approval: 6/9/2014</b> <b>Chair &amp; Vice Chair Review: 6/11/2014</b>
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**DESERT COMMUNITY COLLEGE DISTRICT  
RESOLUTION #061914-1  
EDUCATION PROTECTION ACCOUNT**

WHEREAS, the voters approved Proposition 30 on November 6, 2012;

WHEREAS, Proposition 30 added Article XIII, Section 36 to the California Constitution effective November 7, 2012;

WHEREAS, the provisions of Article XIII, Section 36(e) create in the state General Fund an Education Protection Account to receive and disburse the revenues derived from the incremental increases in taxes imposed by Article XIII, Section 36(f);

WHEREAS, before June 30<sup>th</sup> of each year, the Director of Finance shall estimate the total amount of additional revenues, less refunds that will be derived from the incremental increases in tax rates made pursuant to Article XIII, Section 36(f) that will be available for transfer into the Education Protection Account during the next fiscal year;

WHEREAS, if the sum determined by the State Controller is positive, the State Controller shall transfer the amount calculated into the Education Protection Account within ten days preceding the end of the fiscal year;

WHEREAS, all monies in the Education Protection Account are hereby continuously appropriated for the support of school districts, county offices of education, charter schools and community college districts;

WHEREAS, monies deposited in the Education Protection Account shall not be used to pay any costs incurred by the Legislature, the Governor or any agency of state government;

WHEREAS, a community college district, county office of education, school district, or charter school shall have the sole authority to determine how the monies received from the Education Protection Account are spent in the school or schools within its jurisdiction;

WHEREAS, the governing board of the district shall make the spending determinations with respect to monies received from the Education Protection Account in open session of a public meeting of the governing board;

WHEREAS, the monies received from the Education Protection Account shall not be used for salaries or benefits for administrators or any other administrative cost;

WHEREAS, each community college district, county office of education, school district and charter school shall annually publish on its Internet website an accounting of how much money was received from the Education Protection Account and how that money was spent;

WHEREAS, the annual independent financial and compliance audit required of community college districts, county offices of education, school districts and charter schools shall ascertain and verify whether the funds provided from the Education Protection Account have been properly disbursed and expended as required by Article XIII, Section 36 of the California Constitution;

WHEREAS, expenses incurred by community college districts, county offices of education, school districts and charter schools to comply with the additional audit requirements of Article XIII, Section 36 may be paid with funding from the Education Protection Act and shall not be considered administrative costs for purposes of Article XIII, Section 36.

NOW, THEREFORE, IT IS HEREBY RESOLVED:

1. The monies received from the Education Protection Account shall be spent as required by Article XIII, Section 36 and the spending determinations on how the money will be spent shall be made in open session of a public meeting of the governing board of Desert Community College District.
2. In compliance with Article XIII, Section 36(e), with the California Constitution, the governing board of the Desert Community College District has determined to spend the monies received from the Education Protection Act on in class instructional salaries and benefits.

ADOPTED this 19<sup>th</sup> day of June, 2014.

AYES: 5

NOES: 0

ABSENT: 0

ABSTAIN: 0

ATTEST: DESERT COMMUNITY COLLEGE DISTRICT



Secretary, Board of Trustee or Authorized Agent of the Board

RIVERSIDE COUNTY OFFICE OF EDUCATION

DESERT COMMUNITY COLLEGE DISTRICT

RESOLUTION #061914-2 FOR TEMPORARY LOAN

WHEREAS the governing board of the Desert Community College District has determined that a temporary loan between different funds for the purposes of cash flow may be necessary during the fiscal year 2014-15; and

WHEREAS the governing board of the Desert Community College District has sufficient funds to provide a temporary loan.

NOW, THEREFORE, BE IT RESOLVED that temporary loans not to exceed \$5,000,000 be approved for the payment of obligations between Funds of the District and be repaid according to the time limits set forth in Education Code Section 42603.

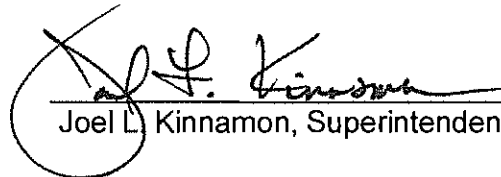
PASSED AND ADOPTED this 19th day of June 2014, by the Board of the Desert Community College District, by the following vote:

AYES: 5

NOES: 0

ABSENT: 0

I, Joel L. Kinnamon, Secretary of the Governing Board of the Desert Community College District, State of California, do hereby certify that the foregoing resolution was duly adopted by the said Board at a regular meeting held June 19, 2014.

  
\_\_\_\_\_  
Joel L. Kinnamon, Superintendent/President



DESERT COMMUNITY COLLEGE DISTRICT  
APPROPRIATIONS SUBJECT TO PROPOSITION 4 – GANN LIMITATION  
RESOLUTION #061914-3

On the motion of Member Bonnie Stefan, seconded by Member Aurora Wilson, the following resolution is adopted:

WHEREAS, the voters in the State of California, in November of 1979, passed Proposition 4;

NOW, THEREFORE, BE IT RESOLVED that pursuant to Government Code Section 7910, the appropriation limit in 2014-2015 for the Desert Community College District shall be \$59,742,753.

PASSED AND ADOPTED THIS 19<sup>th</sup> day of June, 2014, by the Board of Trustees of the Desert Community College District of Riverside County, California.

AYES:                5    

NOES:                0    

ABSENT:             0    

STATE OF CALIFORNIA    )  
  ) ss  
COUNTY OF RIVERSIDE    )

I, Dr. Joel L. Kinnamon, Secretary to the Board of Trustees of the Desert Community College District of Riverside County, California, do hereby certify that the foregoing is full, true and correct copy of a resolution duly adopted by said Board at a June 19, 2014 meeting held at its regular place of meeting and by the vote above stated, which resolution is on file in the office of the Board.

  
\_\_\_\_\_  
Secretary, Board of Trustees

Desert Community College District  
Board of Trustees' Meeting  
June 19, 2014  
CODAA Report

A couple of weeks ago, you received an email from David Bashore with two attachments reporting on the pay rates for adjuncts at California community colleges. Today you should have received hard copies of those reports.

As they show, the Desert Community College District is in the bottom half in all four of the pay metrics analyzed. At one level, we are barely above the first quartile. If you have not yet read those reports, please do so.

After three false starts, our negotiations with the District have gone nowhere, due entirely to the actions of the attorney hired by the District to represent them. Needless to say, CODAA is very frustrated with what appeared to be borderline negotiating in bad faith. However, Dr. Kinnamon has assured us that the District would have counterproposals for us at or before our next scheduled meeting, which unfortunately will not be until **July 31**. We want to thank him for interceding and look forward to resolution of the issues we have sunshined.

We hope that in the future we can begin the negotiations process much earlier in the academic year to avoid a repeat of this unnecessary delay.

## **College of the Desert Alumni Association Report – Thursday, July 19, 2014**

### **\$250,000 in scholarships Awarded**

The Alumni Association in partnership with CVEP, provided 75 COD students a total of \$250,000 in scholarships to attend the College of the Desert or a four year university on Friday, June 6<sup>th</sup> at an awards ceremony at UCR Palm Desert Campus. Board members Ernie Rios, John Soulliere, Larry Salas and Soleil Rubalcava and I were on hand to congratulate the students. Ernie, who is also responsible for scholarships with CVEP noted that the partnership with CVEP and the Alumni Association has provided over 1.8 million dollars in scholarships in recent years!

### **Marketing Plan**

Betsy Young and I finished the draft of the 12 month marketing plan for the COD Street Fair sponsored by the Alumni Association. The boards' Marketing Committee consisting of Chair Jim Doyle, Ernie Rios and John Soulliere met to modify and recommend to the Board their report at their June 26<sup>th</sup> meeting for approval. The plan over the next 12 months, includes bill boards, valley wide hotel lobbies and in-room distribution, print media, radio and TV. We are also addressing our various 'publics' that include our COD Students, Street Fair merchants, school districts, cities, chambers of commerce and businesses.

### **The Palm Desert Area Chamber of Commerce and Face Book**

The PDACC in an email last month of their Monday Morning Memo to members, mentioned they had a company who was willing to produce a 30 second video of your business, FREE of CHARGE! Betsy Young, Street Fair Manager took the information and ran with it. The commercials have received, all eleven of them. One video was on the Street Fair and 10 on Street Fair Merchants. Betsy started posting the videos on the Street Fairs Face Book page and decided to invest \$40 to boost coverage of Street Fair video to Southern California. Well, the results surprised us. 35,216 people saw the video in the first four days! Thank you Chamber of Commerce!

### **Alumni Members**

With the phone calls we have been receiving, we found out that we missed inviting some of the Alumni members to our spring luncheon and visit to the McCallum. It turns out we have two Excel files with Alumni names. Our staff knew of the one list, but not the second list. So we are investigating membership software to merge the two lists. We think we have found one that would work not only for Alumni membership but for Street Fair Merchants as well. And it looks affordable.

### **2014-15 Alumni Association Budget**

Board members and staff are working hard to have the 2014-15 budget proposed for Thursday, July 26<sup>th</sup> 12 noon meeting of the AA Board of Directors.

### **Alumni Association Officers and Directors**

When the Alumni Association Board meets on June 26<sup>th</sup> they will be electing new officers and maybe a new director or two.

Submitted by Jim de Boom, Interim Executive Director  
760 636-7959 [jdeboom@alumni.collegeofthedesert.edu](mailto:jdeboom@alumni.collegeofthedesert.edu)



# Desert Community College District Tentative Budget 2014-15

Lisa Howell  
Vice President, Administrative Services  
June 19, 2014

# Desert Community College District

## 2014-15 Budget Calendar

- ✓ Governor’s Proposed Budget . . . . . January 10th
- ✓ Budget Sub-Committee Meeting . . . . . February 10th
- ✓ Base Budget Projection . . . . . March 1st
- ✓ Budget Sub-Committee Meeting . . . . . March 10th
- ✓ Budget Sub-Committee Meeting . . . . . April 14<sup>th</sup>
- ✓ Budget Sub-Committee Meeting . . . . . May 12<sup>th</sup>
- ✓ Governor’s May Revise . . . . . May 15<sup>th</sup>
- ✓ Budget Committee Meeting . . . . . June 9<sup>th</sup>
- COD Tentative Budget Adoption . . . . . June 19th
- State Budget Adoption . . . . . June
- Final Budget Adoption . . . . . September 19th

## State Budget Update

- Tentative Budget Assumptions – May Revise
  - Statutory COLA .85%
  - Growth/Restoration Funding 2.75% (\$140.4M)
  - State Categorical Programs (up to \$441.5M)
  - STRS employer rate increase of 1.25%
- Legislative Analyst projects a more optimistic budget
  - a potential increase to community colleges of \$250M for 2014-15

# Desert Community College District

## Assumptions used for the Tentative Budget based on May Revise

	2013-14	2014-15
Statutory COLA	1.57%	.85%
Growth/Restoration	3.0%	2.0%
Lottery – Base <i>unrestricted</i>	\$126	\$126
Lottery – Prop 20 <i>restricted</i>	\$30	\$30
Revenue Shortfall	1.0%	1.0%
STRS Employer Rate	8.25%	8.63%
PERS Employer Rate	11.442%	11.771%
Step/Column/Salary Servicing Costs		1.75%
Full-time Faculty increase/(decrease)		7.0
Estimated Retirement Savings		\$1,013,252

# Desert Community College District

## A look at our Budget – past and present

<b>COMBINED FUND 10</b>	<b>2012-13 Actuals</b>	<b>2013-14 Estimated</b>	<b>2014-15 Tentative Budget</b>
Revenues	\$46,245,445	\$53,043,990	\$49,128,136
Expenditures	<u>(\$46,797,127)</u>	<u>(\$51,808,100)</u>	<u>(\$50,390,704)</u>
Surplus / (Deficit)	(\$551,682)	\$1,235,890	(\$1,262,568)
Transfers/Contributions/Other Outgo	<u>(\$1,266,441)</u>	<u>(\$1,226,141)</u>	<u>(\$1,042,934)</u>
Increase / Decrease to Fund Balance	(\$1,818,123)	\$9,749	(\$2,305,502)
Beginning Balance	\$10,962,122	\$9,143,999	\$10,873,457
Audit Adjustment	\$0	\$1,719,709	\$0
Ending Balance	\$9,143,999	\$10,873,457	\$8,567,955



# Desert Community College District

## A look at our Budget – past and present

<b>UNRESTRICTED FUND 11</b>	<b>2012-13 Actuals</b>	<b>2013-14 Estimated</b>	<b>2014-15 Tentative Budget</b>
Revenues	\$37,170,458	\$41,676,789	\$40,646,981
Expenditures	<u>(\$36,174,316)</u>	<u>(\$40,354,710)</u>	<u>(\$40,906,627)</u>
Surplus / (Deficit)	\$996,142	\$1,322,079	(\$259,646)
Transfers/Contributions	<u>(\$1,642,994)</u>	<u>(\$1,447,081)</u>	<u>(\$1,748,162)</u>
Increase / Decrease to Fund Balance	(\$646,852)	(\$125,002)	(\$2,007,808)
Beginning Balance, (includes audit adjustment)	\$7,791,367	\$7,144,515	\$8,739,222
Audit Adjustment	\$0	\$1,719,709	\$0
Ending Balance	\$7,144,515	\$8,739,222	\$6,731,414

# Desert Community College District

## 2014-15 Tentative Budget additional information and considerations:

- \$2.969 million of vacant positions
  - Includes 7 new full-time faculty positions
- \$800K included for retiree benefit fund
  - The recent actuarial indicates we are 100% funded
- Parking fees are currently \$20 per semester
  - Allowable fees per the Chancellor's Office are \$51 per semester
  - A survey of other Community Colleges indicates our current rate is low

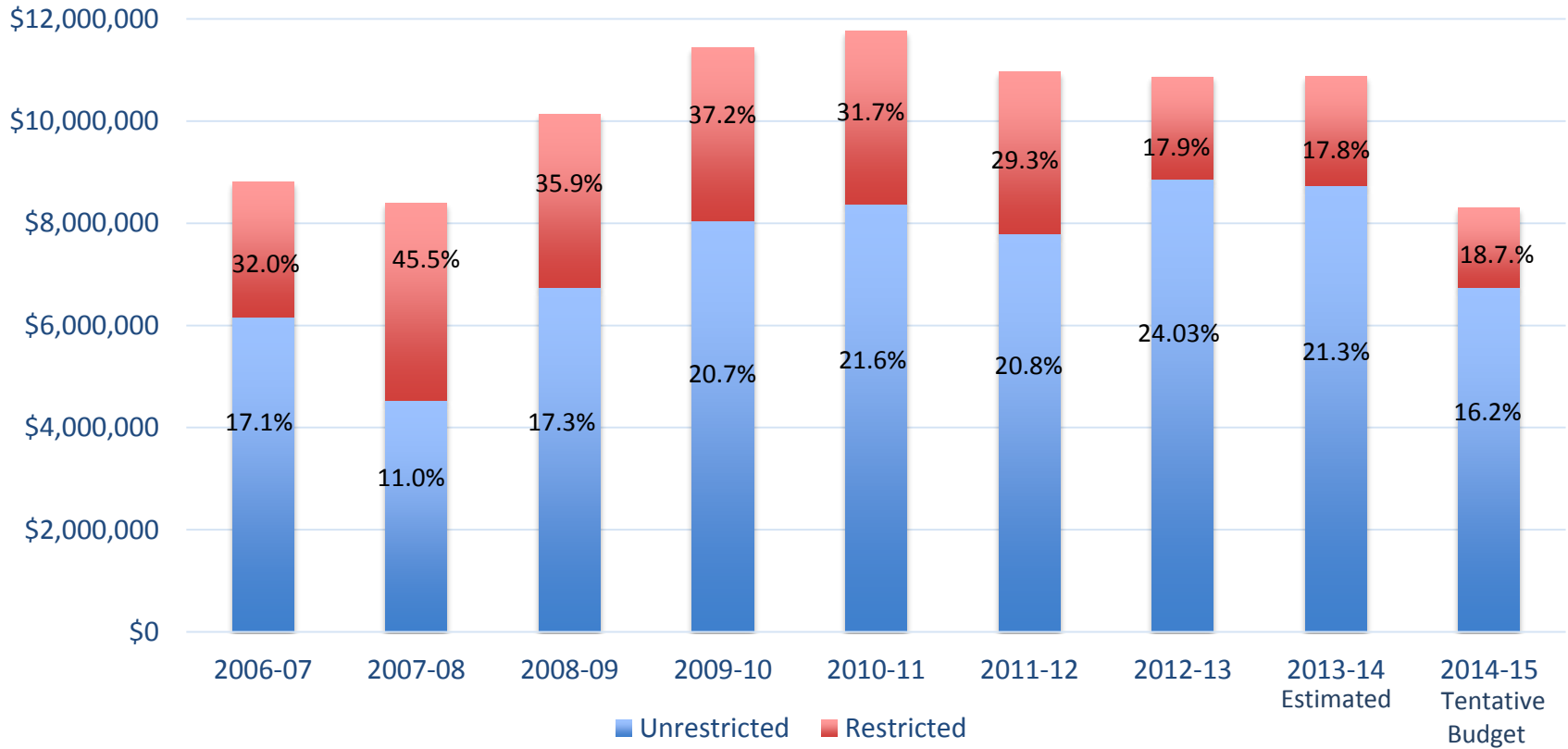
# Desert Community College District

## A look at our Budget – past and present

<b>RESTRICTED FUND 12</b>	<b>2012-13 Actuals</b>	<b>2013-14 Estimated</b>	<b>2014-15 Tentative Budget</b>
Revenues	\$9,074,97	\$11,367,201	\$8,481,155
Expenditures	<u>(\$10,622,811)</u>	<u>(\$11,453,390)</u>	<u>(\$9,484,077)</u>
Surplus / (Deficit)	(\$1,547,824)	(\$86,189)	(\$1,002,922)
Transfers/Contributions/Other Outgo	<u>\$376,552</u>	<u>\$220,940</u>	<u>\$705,228</u>
Increase / Decrease to Fund Balance	<u>(\$1,171,272)</u>	\$134,751	(\$297,694)
Beginning Balance	\$3,170,756	\$1,999,484	\$2,134,235
Ending Balance	\$1,999,484	\$2,134,235	\$1,836,541

# Desert Community College District

## Ending Fund Balance with % of Expenditures and Other Outgo



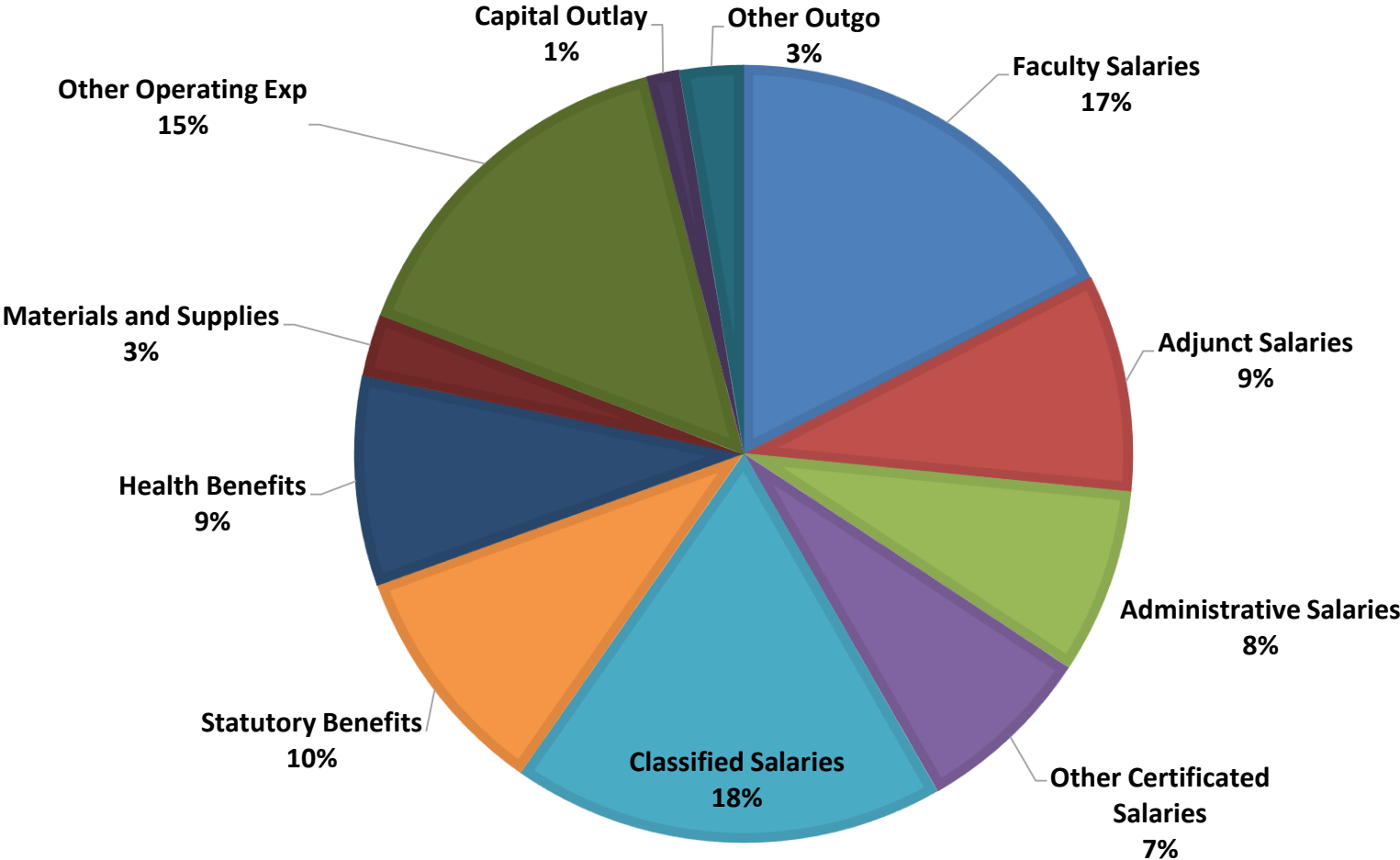
# Desert Community College District

## Fund Balance Components - Unrestricted

	<b>2012-13 Actuals</b>	<b>2013-14 Estimated</b>	<b>2014-15 Projected</b>
Ending Fund Balance	<u>\$8,864,224</u>	<u>\$8,739,222</u>	<u>\$6,731,414</u>
7.5% Board Recommended Reserve	\$2,766,353	\$3,977,568	\$3,857,523
Reserve for Growth/Other			\$508,439
Reserved for FTES Dispute	\$6,097,871	\$4,761,654	\$2,365,452

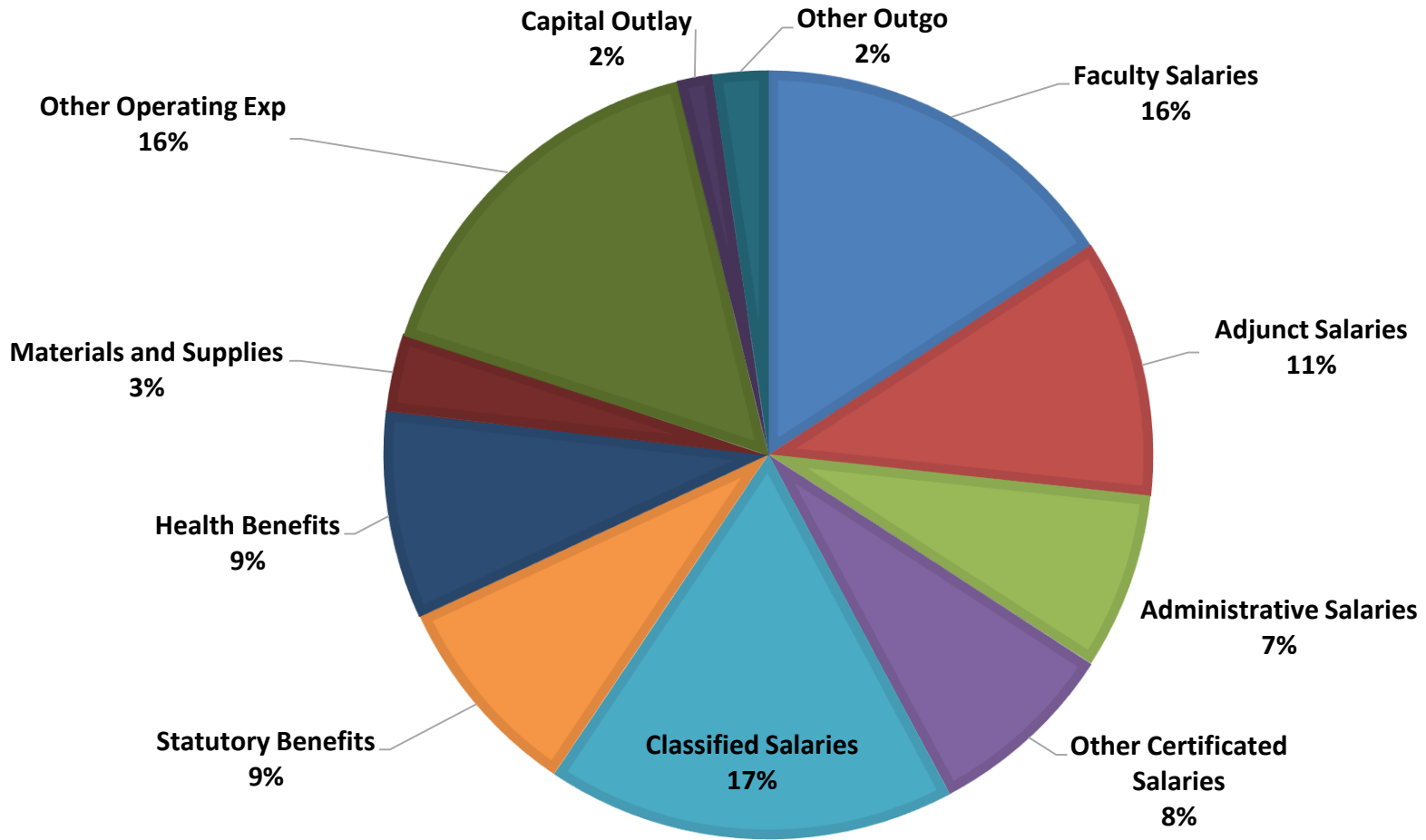
# Desert Community College District

## 2012-13 EXPENDITURES



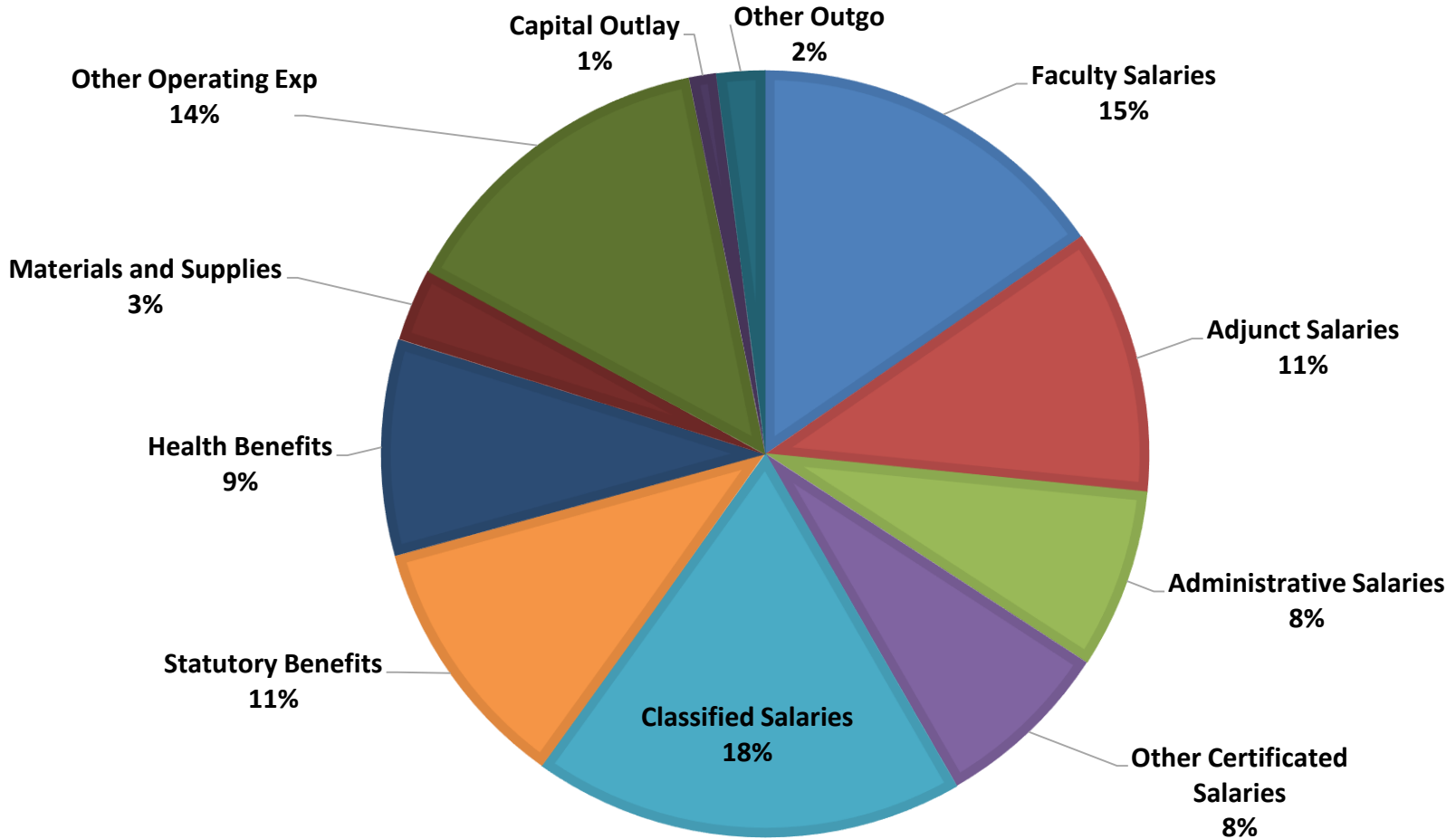
# Desert Community College District

## 2013-14 ESTIMATED



# Desert Community College District

## 2014-15 TENTATIVE BUDGET





## Breaking News.....

- Legislature passed the final version of the 2014-15 budget on Sunday May 15th
  - Changes include:
    - STRS increase to 8.88% for 2014-15 and increases of 1.85% annually projected through 2019-20
    - Trailer legislation includes language on how funding will change. “Intent is to increase the number of FTES in courses or programs that support the primary missions of the segment”
      - *Note the emphasis on “how we grow”*

## Other Funds

- Bond Interest and Redemption Fund 21
- Child Development Fund 33
- Capital Outlay Projects Fund 41
  - Bond Construction Funds
  - Redevelopment Funds
- Self Insurance Fund 61
- Other Benefits Fund 69
- Student Representation Trust Fund 72
- Student Body Center Fee Trust Fund 73

## Final Thoughts and Considerations

- In September, the Adopted Budget will include actual activity
  - FTES, Revenues, Expenditures, and Fund Balance
- Hiring should be complete and vacant positions should be further clarified
- The FTES issue should be resolved....
- \$1.75M in New Market Tax Credit revenues have not been included but may be received

# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014



FACILITIES SERVICES  
43500 Monterey Avenue  
Palm Desert, CA 92260



# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## WHY SUBMIT A FIVE YEAR PLAN?

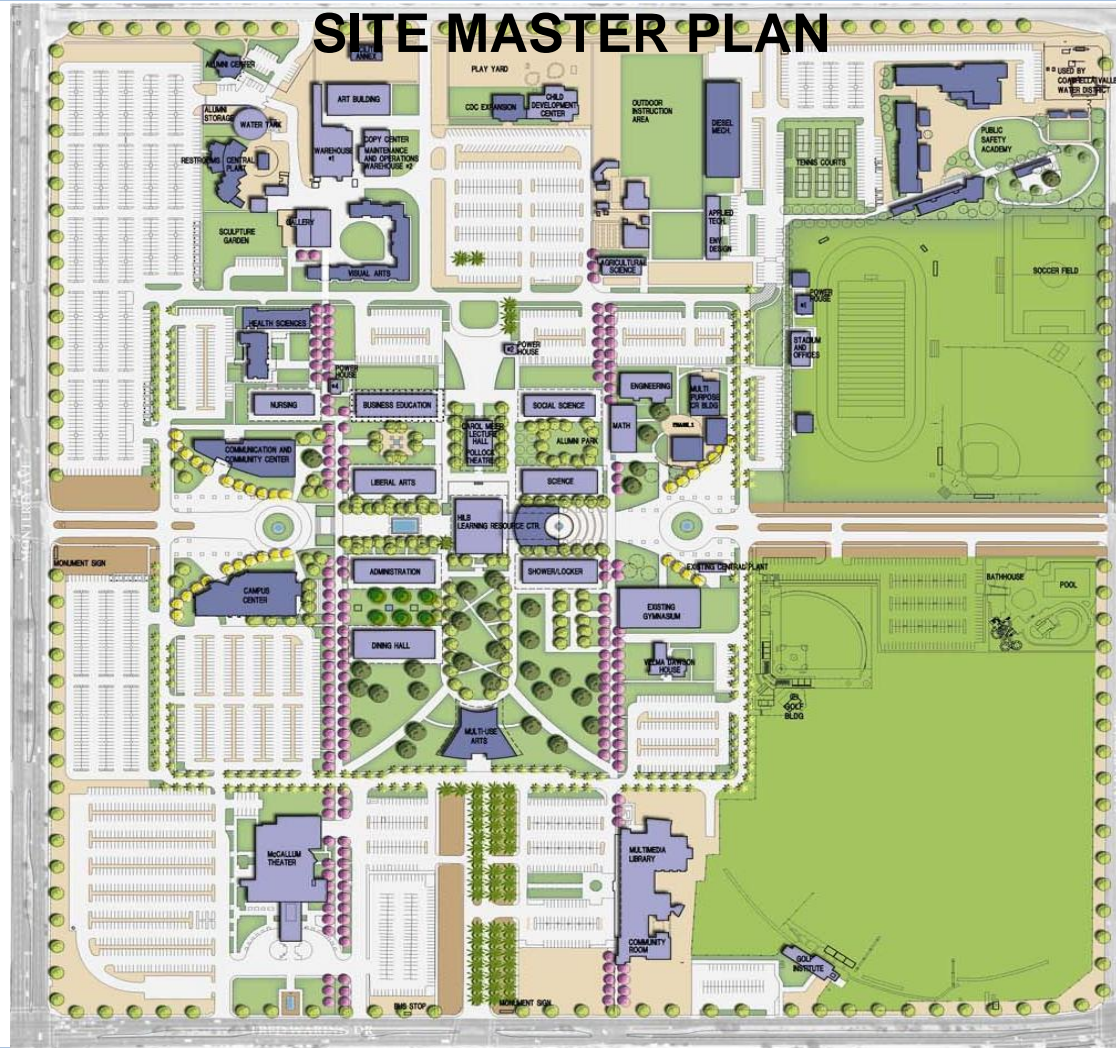
- Requirement of Education Code 81820-81823
- Inform the Chancellor's Office about Campus Plans
- Plan for growth and program development
- Track efficiency and productivity of facilities

# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## **CURRENT MASTER PLAN**

- **McIntyre Strategic Plan (Facilities Plan) 2004**
- **Education Plan – Enrollment Projections, Program Development**
- **Facilities Plan – Building Assessment; Space Type-new, renovate, remove; ASF/GSF; Sequence**
- **Sequence and allocation of funds**
- **Implementation Strategies**

# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014



FACILITIES SERVICES  
43500 Monterey Avenue  
Palm Desert, CA 92260



# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## STRATEGIES FOR PHASING AND IMPLEMENTATION

- **Build Projects to Support the Educational Master Plan**
- **Limit Disruption on Campus**
- **Follow a Logical Sequence of Moves**
- **Limit the Number of Moves Required**
- **Address Safety Issues**
- **Control Rising Construction Costs**
- **Leverage Bond Funds**
- **Maximize State Funding**





# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## COMPLETED TO DATE



FACILITIES SERVICES  
43500 Monterey Avenue  
Palm Desert, CA 92260



# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## 2005-06

**South parking lot by Fred Waring south of  
Dining Hall**

**Monterey Ave Wall/Fence**

**North Annex**

**Softball Field**

**Central Annex**

# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## 2006-07

**South Annex  
Athletics scoreboard and Title 9 compliance  
remediation  
Soccer Field**

## 2007-08

**Infrastructure Loop Phase 1  
Courtyard created by infill of pools**

# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

**2008-09**

**Alumni Center  
Barker Nursing  
PSA**

**Thousand Palms Burn Tower**

**Mecca Thermal Campus  
New Central Plant  
Infrastructure Loop Phase 2**

# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## 2009-10

**Cravens Student Services Center  
Nursing Building Renovation  
Dining Hall Renovation  
Business Building Renovation  
Infrastructure Phase 3 –campus central  
Weight Room and Trainer's Buildings**

**2010-11**

**Parking Lot at PSA**

**Entrances on Magnesia Falls**

**Improvements at Kiln Area**

**Electronic Locks Campus Wide**

**Construction start of MSTC**

**Planning and design for;**

**Visual Arts, Child Development, Applied  
Sciences, Indio Campus, West Valley Campus,  
PE/Gym**

**Football field lighting**

# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## 2011-12

### MSTC Mecca Thermal Septic System Golf Range Lighting and Screens



FACILITIES SERVICES  
43500 Monterey Avenue  
Palm Desert, CA 92260





# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## 2012-13

**Communication Building**  
**Monterey Entrance**  
**IT Infrastructure Upgrade**  
**Carol Meier Hall repurposing**  
**Reclaimed water line connections**  
**Gas line connections**

# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## 2013-14

**Indio Campus**

**PV over parking lots (Other Capital Funding)**

**Visual Arts**

**Early Childhood Education**

**Gymnasium**

**Kinesiology**

**Applied Sciences**

**Agriculture Buildings**



# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## OTHER ACCOMPLISHMENTS

- **LEED CERTIFIED BUILDINGS– TWO LEED SILVER, THREE LEED GOLD; MORE ON TRACK FOR GOLD**
- **ENERGY EFFICIENCY PROJECTS – REDUCTION OF ENERGY USE BY 10% WITH SQUARE FOOTAGE INCREASE OF 25% WITH \$850,000 OF INCENTIVES EARNED**
- **ENERGY AND SUSTAINABILITY AWARDS;**
  - CALIFORNIA HIGHER EDUCATION SUSTAINABILITY CONFERENCE; 1. HVAC AND ENERGY MANAGEMENT, 2. LIGHTING AND LIGHTING CONTROLS
  - COMMUNITY COLLEGE BOARD OF GOVERNORS; FACILITIES AND OPERATIONS SUSTAINABILITY STEWARDSHIP
  - GREEN CALIFORNIA COMMUNITY COLLEGE SUMMIT; DISTRICT LEADERSHIP AWARD
- **DESIGN AWARDS; CCFC AWARD FOR PSA AND BARKER NURSING BUILDINGS**
- **BACKLOG OF DSA PROJECTS CLOSED WITH CERTIFICATION**
- **FACILITIES LIFECYCLE/RESERVE FUND ASSESSMENT COMPLETE AND TRACKING PROGRAM IMPLEMENTED**
- **EV CHARGING STATION PARTNERSHIP WITH PALM DESERT – SOON TO BE INSTALLED**
- **LEADER IN STATE FOR BUILDING MONITORING BASED COMMISSIONING AND RETRO-COMMISSIONING OF BUILDINGS**









# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## **NEXT STEPS**

### **UPDATE EDUCATIONAL MASTER PLAN**

- **ENROLLMENT PROJECTIONS**
- **STRATEGIC PLAN**
- **LONG TERM PLAN**

### **SUPPORTING FACILITIES MASTER PLAN**

- **FOLLOW ENROLLMENTS; CAP/LOAD RATIO**
- **TOTAL COST OF OWNERSHIP**
- **IMPLEMENTATION STRATEGIES/SEQUENCING**
- **FUNDING STRATEGIES**



# 2014 ANNUAL FIVE YEAR CONSTRUCTION PLAN PRESENTATION TO THE BOARD OF TRUSTEES – JUNE 2014

## FIVE YEAR CONSTRUCTION PLAN PRIORITY LIST

Priority	Project Title	Campus	Cat.	Occupy Date	Status	I	31	32	33	Funded	Att	
											Cnt	I F C
1	WATER AND SEWER INFRASTRUCTURE REPLACEMENT	College Of The Desert	A4	2008/2009	FPP-Approved	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>		3
2	Transfer Art Bldg to District Inventory	Desert - District Offices*		2014/2015	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
3	Advanced Transportation Complex	College Of The Desert	C	2014/2015	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
4	Demo old gym/replace with tennis courts	College Of The Desert	D1	2014/2015	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
5	West Valley Center	College Of The Desert	B	2016/2017	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
6	Renovation of Library - Learning Resource Center	College Of The Desert	C	2016/2017	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		4
7	Renovation of Registration Building	College Of The Desert	F	2016/2017	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
8	Liberal Arts #5 Renovation	Desert - District Offices*	F	2016/2017	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
9	Administration Building #1 Renovation	Desert - District Offices*	F	2016/2017	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
10	Mecca Thermal Site Expansion	College Of The Desert	B	2017/2018	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
11	Desert Hot Springs Site	College Of The Desert	B	2017/2018	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		
12	Remove Alternate Energy Bldg Lecture/Lab from Inventory	College Of The Desert		2014/2015	Locally Funded or Future	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		

June 9, 2014

	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
<b>FUND BALANCE</b>						
July 1, 2013	\$170,797,733	\$106,660,335	\$78,792,941	\$78,979,141	\$79,415,341	\$79,304,059
Budgeted Revenues (RDA)	\$6,844,935	\$6,000,000	\$6,000,000	\$6,000,000	\$6,000,000	\$6,000,000
Interest Income	\$1,500,000	\$2,500,000	\$950,000	\$1,200,000	\$840,000	\$570,000
<b>Total Available:</b>	<b>\$179,142,668</b>	<b>\$115,160,335</b>	<b>\$85,742,941</b>	<b>\$86,179,141</b>	<b>\$86,255,341</b>	<b>\$85,874,059</b>
Expended through June 5, 2014	\$52,646,623	\$17,033,697	\$2,231,900	\$2,231,900	\$2,325,641	\$536,300
M & O Obligations	\$2,300,000	\$2,300,000	\$2,300,000	\$2,300,000	\$2,300,000	\$2,300,000
Available June 5, 2014	\$124,196,045	\$95,826,638	\$81,211,041	\$81,647,241	\$81,629,700	\$83,037,759
Estimated Cost to Complete	\$17,535,710	\$17,033,697	\$2,231,900	\$2,231,900	\$2,325,641	\$536,600
<b>Balance:</b>	<b>\$106,660,335</b>	<b>\$78,792,941</b>	<b>\$78,979,141</b>	<b>\$79,415,341</b>	<b>\$79,304,059</b>	<b>\$82,501,159</b>

	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
<b>PROJECT EXPENDITURES</b>						
Applied Sciences	\$6,222,969	\$4,263,523				
Athletic Facilities	\$10,277,123	\$7,612,341				
Campus Electronic Sign	\$1,030	\$279,109				
Campus Energy Monitoring	\$6,937	\$6,937				
Campus IT Infrastructure	\$54,813	\$103,596				
Central Plan MBCx	\$4,500	\$223,062				
Child Development Project	\$4,658,481	\$920,747				
Communication Building	\$1,123,569	\$124,030				
Cravens Student Services Center	\$49	\$20,926				
CSSC Second Floor Renovation	\$147,793	\$2,207				
Demo Central Annex / Cooling Tower	\$0	\$82,284				
Imaging	\$124,965	\$960				
Indio Education Center	\$14,091,059	\$117,649				
Infrastructure Upgrade - Ph III	\$70,495	\$42,135				
Math Science Technology Center	\$271,331	\$111,889				
Monterey Entrance	\$875,153	\$19,823				
Relocations Project	\$192,998	\$100,000	\$100,000	\$100,000	\$498,830	
Security Cameras & Emergency Phones	\$0	\$67,550				
Site Remediation	\$52,555	\$95,600	\$95,600	\$95,600	\$90,511	
Soils Contingency	\$20,000	\$36,300	\$36,300	\$36,300	\$36,300	\$36,300
Stagecraft Shop	\$1,700,207					
Visual Arts Building	\$6,034,960	\$25,000				
Wayfinding	\$316,214	\$78,029				
Bond Management and other fees.	\$450,000	\$2,700,000	\$2,000,000	\$2,000,000	\$1,700,000	\$500,000
<b>Total Projects:</b>	<b>\$46,697,202</b>	<b>\$17,033,697</b>	<b>\$2,231,900</b>	<b>\$2,231,900</b>	<b>\$2,325,641</b>	<b>\$536,300</b>

	Estimate*	Current Est.	Priority
Central Campus Redevelopment	\$37,550,000	?	
East Valley/Thermal Campus	\$29,700,000	?	
West Valley Desert Hot Springs	\$2,500,000	?	
West Valley Palm Springs	\$43,000,000	?	
New Projects?		?	
<b>Total:</b>	<b>\$112,750,000</b>	<b>?</b>	

<b>TOTAL BOND FUNDS ISSUED</b>	<b>\$346.5m</b>
<b>TOTAL COMPLETED AND APPROVED PROJECTS</b>	<b>\$371.3m</b>

\*Estimate from May Capital Projects Report



COLLEGE  
*of the* DESERT  
FOUNDATION

Board of Trustees Meeting  
06-19-14



**COD Foundation  
Strategic Plan  
Adopted March 2013**



# Strategic Plan Goals

1. Expand the Donor Base
2. Increase Total Revenues to the Foundation
3. Seek “Down Stream” Sources of Revenue
4. Develop Specific Fundraising Campaigns with the College

# Strategic Plan Work Program Elements

1. Annual Giving
2. Major Donor Program
3. Planned Giving
4. Alumni Outreach
5. Events
6. Grants
7. Campaigns
8. Scholarships
9. Community Outreach
10. Messaging and Marketing
11. Ongoing Foundation Management & Staff Responsibilities

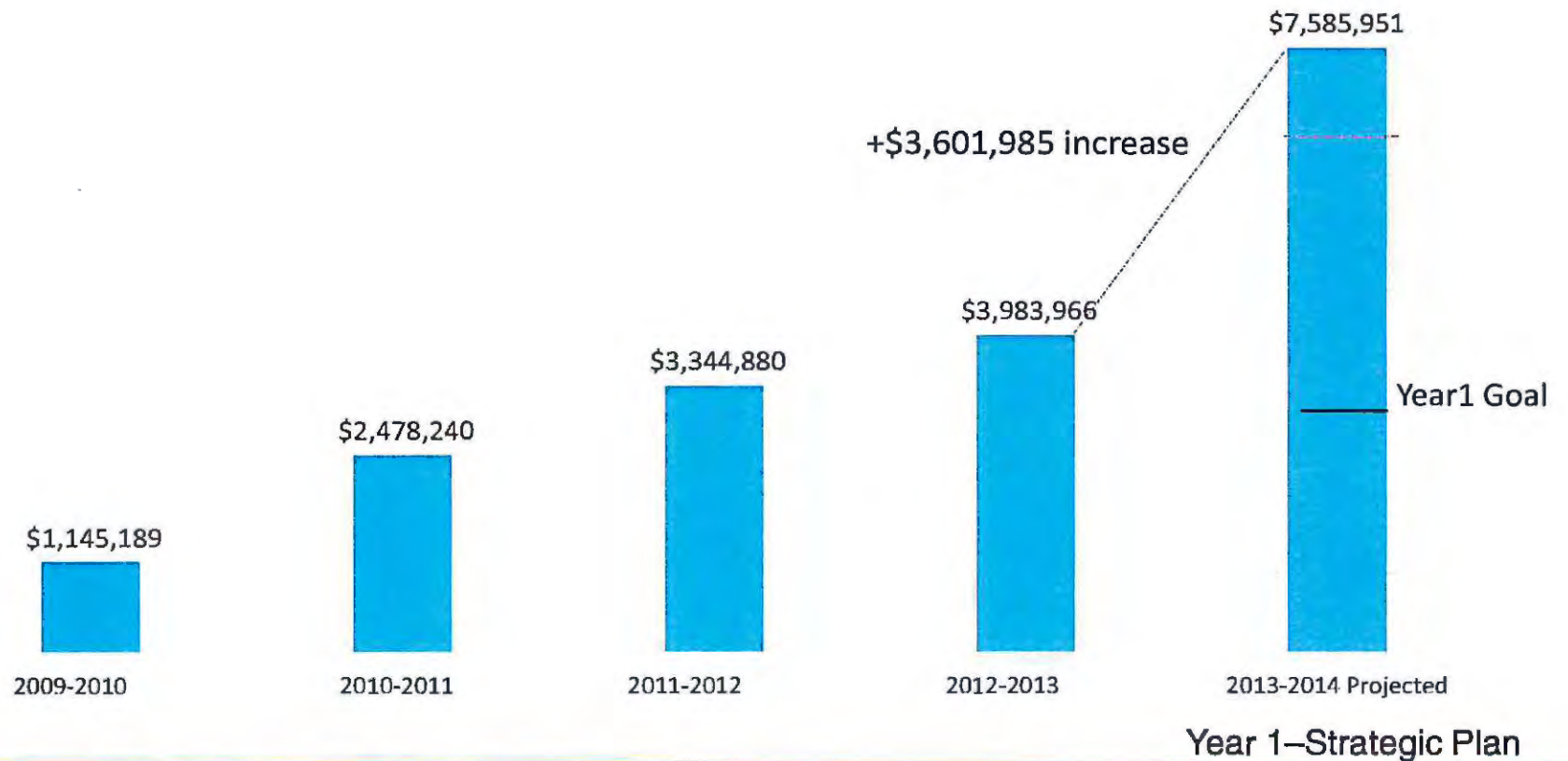
# Strategic Plan Funding Goals

2013-2014 \$3,000,000

2014-2015 \$3,875,000

2015-2016 \$4,970,000

# COD Foundation 5 Year Revenue Comparison





**College of the Desert Foundation**  
**Adopted Revenues 2014-2015 Operating Budget**

Adopted 05.28.14 Budget  
2014-2015

Comments

**Revenue**

1	Academic Angel Events (net)	100,000	TBD- Events net profits
2	Academic Angel/Membership	25,000	Total Revenue for Academic Angel memberships
3	Annual Fund/Direct Mail	100,000	Year long campaign assumed
4	Grants - Direct Revenue	125,000	Corporate and Family Foundations
5	Individual Gifts/Planned Gifts	200,000	Based on historic information
6	Interest	125,000	Interest on investments
7	Management Services	300,000	2% Managemtn fees on Endowments
8	Marketing Reimbursment	100,000	Reimbursement from College PRO
	<b>McCallum Events (net)</b>		Events will have separate P/L and net recorded in Revenue for Foundation
9	Stepping Out for COD	225,000	Net proceeds to Foundation
10	Other Events	10,000	Net profits from other minor events
11	Other Income	-	Assumes no other income sources
12	President's Circle	140,000	Total Revenue for annual memberships--levels inc. \$1k, 2.4k & 5K Levels
12	Title V Grant	-	Budget assumes NO reimbursements
14			
15			
16			
17			
	<b>Total Revenue</b>	<b>1,450,000</b>	

**College of the Desert Foundation**  
**Adopted Expenditures Operating 2014-2015 Budget**

Adopted 05.28.14 Budget    Comments  
 2014-2015

**Expenditures**

1	Academic Angel/Membership	10,000	Academic Angels expenses
2	Auditor	20,000	Contract for independent audit
3	Bank Charges	5,000	
4	Board/Staff Training	5,000	Staff and Board training
5	Campus Tours	5,000	expenses for lunches
6	Donor Development	50,000	Reimbursement of expenses for donor development
7	Donor/Scholarship Reception	5,000	Donor/Scholarship Reception expenses
8	Equipment Lease	6,000	
9	Insurance D & O	6,500	Increase in premium
10	<b>Marketing &amp; Messaging</b>	262,500	Refer to Marketing sheet
11	Membership Dues	2,000	
12	Office Supplies & Equipment	11,000	
13	Other	5,000	Supplemental to Office supplies
14	Postage	12,000	Mailing for notices/events/meetings
15	President's Circle	10,000	Tours/events for Pres. Circle
16	President's Fund	90,000	
17	Printing/Design/Graphics	20,000	Collateral materials/brochures
18	Repairs & Maintenance	2,500	
19	Service Contracts	6,000	
20	Staff Mileage Reimburse	3,000	
21	State of the College Event	50,000	
22	Subscriptions & Publications	2,000	
23	Telephone	1,500	
24	Wages & Benefits	660,000	Staff wages and benefits
25	<b>Independent Contractors</b>		
26	Roemer & Harnik	24,000	As needed for legal issues
27	MMGC CPA	80,000	Contract for 12 months
28	Bookkeeping	48,000	Contract for 12 months
29	Web Management	48,000	Retainer for 12 months
30			
31			
<b>Total Expenditures</b>		<b>1,450,000</b>	

## Board of Directors 2014-2015

### Executive Committee

**Donna Jean Darby**

President

**Mark Nickerson**

Vice President

**Suz Hunt**

Treasurer

**Diane Marcus Gershowitz**

Secretary

**Joel L. Kinnamon, Ed.D.**

President - COD

**Jan Harnik**

**Lisa Howell**

**Penny Mason**

**Charles Monell, M.D.**

**Jane Saltonstall, Ed.D.**

**Kate Spates**

**Larry Spicer**

### Directors

Carol Ammon

Bob Archer

John J. Benoit

Joan Busick

Jim Carona

Norma Castaneda

Peggy Cravens

Marge Dodge

Brian Holcombe

Donna MacMillan

Dan Martinez

JoAnn McGrath

Michael O'Neill

Douglas Redman

Arlene Schnitzer

Dominique Shwe

Sally Simonds

Marcia Stein

*Eleanor*

**FRIDAY**  
6 • 20 • 14  
**9:00AM**

**Save  
the  
Date**



RSVP: Sarah Dukett- (951) 925-8306  
Sarah.Dukett@asm.ca.gov

**Palm Desert  
City Hall  
Council Chambers**

**Assemblyman Brian Nestande** 42nd District  
with

Invited Guest: California State Superintendent of Public Instruction, Tom Torlakson

**• Town Hall •**  
**Career Technical Education in Public Schools**  
*"Bridges Between Local Industry & Education"*  
 Invited Guests:

- **Sheila Thornton, Workforce Excellence Vice President**  
Coachella Valley Economic Partnership
- **Tess Lake, Coordinator/Principal CTE Unit**  
Riverside County Office of Education Superintendent of Schools, Kenn Young
- **Kit Alvarez, SBC ROP Administrator**  
San Bernardino County Office of Education Superintendent of Schools, Gary S. Thomas

**DSUSD • PSUSD • CVUSD • & surrounding districts •**

"I look forward to discussing the challenges California faces in education, particularly as they relate to career technical education and workforce development.

It is important that we are preparing our students for both college and career."

-Brian Nestande



• Palm Desert City Hall • 73510 Fred Waring Dr • Palm Desert • CA •

RSVP & Questions • Sarah Dukett • (951)925-8306 • sarah.dukett@asm.ca.gov



# COACHELLA VALLEY ECONOMIC PARTNERSHIP



**CVeP Annual Investors and  
Board of Directors Meeting**  
Palm Springs Accelerator Campus  
Health & Medical Innovation Center

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**JUNE 18, 2014**





**Annual Investors and Board of Directors  
Meeting Agenda**

June 18, 2014

8:00 a.m.

Palm Springs Accelerator Campus  
Health & Medical Innovation Center  
2901 E. Alejo Road  
Palm Springs, CA

1. **CVEP BUSINESS AGENDA** (8:00 – 8:15)
  - 1.1. Call to Order & Remarks– Chairman Goff
  - 1.2. Nominating Committee Report – Chairman Goff
  - 1.3. Ratification of Board/Officers for 2014-2015
  - 1.4. Board of Directors Installation – Captain Bryan Reyes, PSPD
  - 1.5. Outgoing Chairman Recognition – Dr. Rick Axelrod
  
2. **ECONOMIC BLUEPRINT 2.0 – HEALTHCARE** (8:15- 9:00)
  - 2.1. Innovation Hub Presenters – Joe Wallace
  - 2.2. Economic Blueprint 2.0 Healthcare Discussion – Michael Shepherd
  - 2.3. Adjournment – Dr. Rick Axelrod
  
3. **OPENING OF HEALTH & MEDICAL INNOVATION CENTER** (9:00 AM)
  - 3.1. Welcome & Remarks – Mayor Steve Pougnet, City of Palm Springs
  - 3.2. Remarks - Dr. Michael Solomon, President, DHCD
  - 3.3. Ribbon-Cutting
  - 3.4. Reception & Tours



## 2014-15 CVEP Board of Directors

### Officers

Chair: Rick Axelrod	Desert Blood Services
Vice-chair: Elaine Holmes	City of Indio
Treasurer: Jan Harnik	City of Palm Desert
Secretary: Gary Honts	JFK Memorial Hospital
Immediate Past Chair: Keith Goff	Rabobank

### Board of Directors

Darryl Adams	Coachella Valley Unified School District
Christine Anderson	PSUSD
Lisa Brandl	Riverside County EDA
Thomas Calabro	Southern California Edison
Bob Caruso	Union Bank
Tom Davis	Agua Caliente Band of Cahuilla Indians
Kathy DeRosa	City of Cathedral City
Sharon Duffy	UCR
Joel Fashingbauer	Silicon Springs Enterprises
Kristy Franklin	City of La Quinta
Eduardo Garcia	City of Coachella
John Giddis	US Bank
Rosa Maria Gonzales	Imperial Irrigation District
Bob Hargreaves	Best, Best & Krieger
Kathi Jacobs	Time Warner Cable
Joel Kinnamon	College of the Desert
Richard Kite	City of Rancho Mirage
Chris Lucker	Walmart
David Maynard	CSUSB – Palm Desert
Deborah McGarrey	Southern California Gas Company
Randy McGlade	Esterline
Mark Messenger	Bank of America
John Mich	Kaiser Permanente
Letty Canterro	Wells Fargo Bank
Ann Mostofi	Eisenhower Medical Center
Holly Nelson-Lassak	Massage Envy Spa
Richard Oliphant	Oliphant Enterprises
Lee Osborne	Osborne Rincon
Adnan Pamucku	Ontable Media
Steve Pougnet	City of Palm Springs
Richard Ramhoff	Desert Regional Medical Center
Brian Rix	Burke Rix
Gary Rutherford	DSUSD
Adam Sanchez	City of Desert Hot Springs
Eduardo Sanchez	Coachella Valley Entertainment Group



Lauren Skiver  
Phil Smith  
James Spee  
Jeff Stolzoff  
Mike Stutz  
Paula Tapia  
Valerie Ward  
Mark Winkler  
Scott White  
Kenneth Young

Sunline Transit Agency  
Sunrise Company  
University of Redlands  
Penta Building Group  
Gulf California Broadcasting – KESQ  
Pacific Western Bank  
Burrtec Waste and Recycling  
The Desert Sun  
Convention & Visitors Bureau  
Riverside County Office of Education





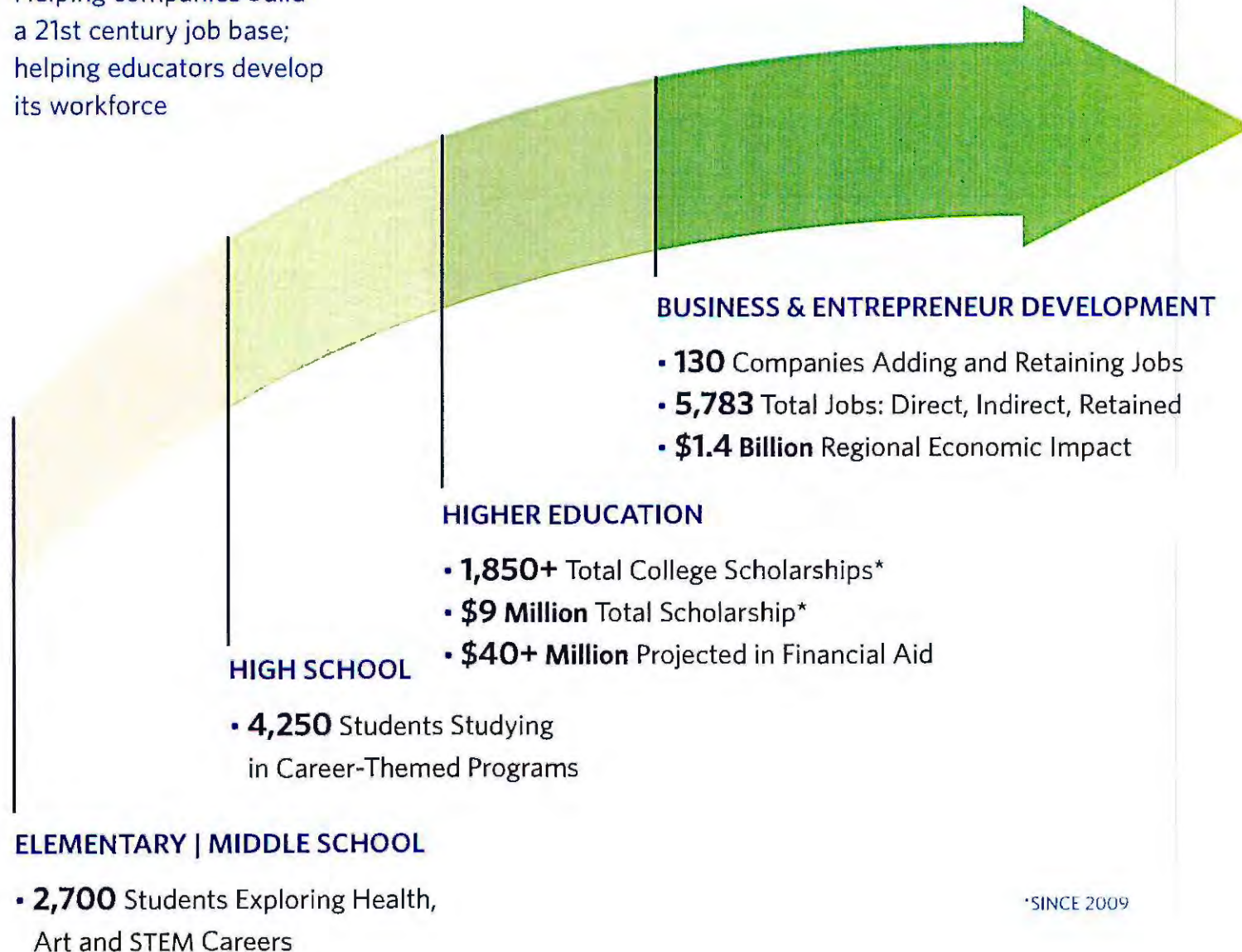
## CVEP Workforce/Jobs Model

Return on Investment (ROI) Since July 2011

**Goal: 20,000**  
Higher-Wage Jobs



Helping companies build  
a 21st century job base;  
helping educators develop  
its workforce



\*SINCE 2009



## Coachella Valley Economic Partnership

### Fiscal Year 2014-15 Initiatives

- **Launch** campaign to achieve long-term sustainability for the CVEP Workforce/Jobs Model
- **Implement** the Year 2 elements of the Regional Plan for College and Career Readiness
- **Grow** the Coachella Valley iHub and Accelerator Campus network, including expansion to the East Valley
- **Fine-tune and ratify** Economic Blueprint 2.0
- **Execute** the strategic communications plan

desertsun.com THOMAS SOWELL: THE AMBASSADOR AND THE POST OFFICE

# The Desert Sun OPINION

"Congress shall make no law respecting an establishment of religion, or prohibiting the free exercise thereof, or abridging the freedom of speech or of the press; or the right of the people peaceably to assemble, and to petition the Government for a redress of grievances."  
FIRST AMENDMENT TO THE U.S. CONSTITUTION

EDITORIAL BOARD: Mark J. Winkler, Greg Burton, James Folmer, Kate Franco, Chauncey Veatch, Isabella Valencia-Langdon, David Brinkman

OUR VOICE

## Entrepreneurial spirit

The renovation of the Innovation Hub in Palm Springs could be the key to expanding and diversifying the Coachella Valley economy.

The iHub houses 10 startups in six buildings off Aledo Road built in 1961 by the Palm Springs Unified School District — five resident companies and five that have moved on to the “accelerator campus.” Another 11 off-site “virtual companies” are associated with the iHub, managed by the Coachella Valley Economic Partnership.

The iHub will get a major facelift thanks to a \$1 million pledge over three years from Measure J, the extra 1 percentage point of sales tax in Palm Springs. Wells Fargo also is contributing \$100,000. The local support helped secure a \$784,769 grant from the U.S. Commerce Department’s Economic Development Administration.

Plans are still being drawn for the \$2.2 million renovation, which isn’t expected to be finished until the end of 2015. Building permits still need to be approved. When complete, the campus will provide 42,000 square feet to house up to 23 startups.

The Desert Healthcare District contributed a \$500,000 grant to convert the school district’s former food services department into a Medical Innovation Center. On June 18, CVEP will hold its annual investors meeting at the center during a “soft opening.” It’s about 95 percent finished, said Thomas Flavin, CVEP’s president and CEO. The meeting will include a presentation on the Coachella Valley Economic Blueprint 2.0, an update of the plan announced in 2009 to diversify the valley’s economy, and talks from health care innovators who plan to move in when the center is complete.

What is now a dusty dead end next to Palm Springs International Airport and north of City Hall will grow as the center of the valley’s economic innovation and entrepreneurial spirit.

### Great expectations

A study by economist John Husing, commissioned by CVEP and released in March, forecast that the iHub could pump \$12.5 billion into the Coachella Valley over the next two decades and generate 3,500 jobs.

The study analyzed job growth starting in 2017, when several companies are expected to “graduate” from the accelerator campus, which prepares them to go off on their own. One company, Silicon Springs Ventures, has already graduated. Every year for the following two decades, four companies would graduate from the Palm Springs iHub and another three from a proposed east valley incubator.

If Husing’s expectations come true, by 2036 more than 80 companies will have a total of \$174 million in direct payroll and \$711 million in total revenue. Stimulation from this growth would further boost the economy.



Temo Huires, right, works in a manufacturing facility at the Coachella Valley iHub Accelerator Campus. BY CALDEPORTHE DESERT SUN

### East valley vision

In September, CVEP received a \$200,000 U.S. EDA grant to develop an advanced manufacturing center in the east valley. CVEP expects to complete its plan by September and compete for up to \$1.3 billion in federal money.

“The economic payoff is significant,” Flavin said.

The Coachella Valley iHub was created as a partnership between Palm Springs, Desert Hot Springs and Cathedral City in 2011. But adding an east valley element is a smart idea. The entire valley needs to be a part of campaign to make the economic blueprint succeed.

### Intriguing ideas

Flavin says the Coachella Valley iHub is the most successful of the 16 iHubs across the state. The list of companies is certainly intriguing, and many have powerful partners. For instance, Desert GeoExchange, one of the virtual companies based in Palm Desert, is developing ground-source geothermal heat pumps. The system can transfer water in pipes as deep as 400 feet to store heat during the hot summer for use in cool winters.

Solaris Power Cells, which is now publicly traded, is developing capacitor cells to store renewable energy.

And Heppelt Wind Energy is working with Los Alamos National Laboratory on a patent for ground-level wind energy systems.

### Smart strategy

For decades, tourism and agriculture have been the key drivers of the Coachella Valley economy. But both industries are dominated by low-paying jobs. Tourism is going strong right now, but could turn south with the economic cycle. Agriculture could suffer during the drought.

Developing jobs that require higher skills and provide higher pay is a smart strategy. Even manufacturing jobs — with an average annual salary of \$48,000 — is an improvement. And CVEP is running smart programs to produce more high school graduates and send more of them to college.

The iHub is a success story so far and could be our economic salvation in the future.

VALLEY VOICE

## The innovation renaissance in Palm Springs

When I moved to the desert three years ago, my perception of Greater Palm Springs was probably typical of a millennial from the Midwest: a dusty resort town filled with tired retirees. It didn’t take long to see that was a false stereotype — or that Palm Springs was only one city in a valley of nine.



Kyle Wagner

My timing was impeccable. Palm Springs and the Coachella Valley are now bustling with new nightlife and entertainment options, a younger demographic and diversity that has garnered national attention, including a May article, “The Desert in Demand,” in *The New York Times*.

While public attention has focused on Palm Canyon Drive and downtown redevelopment, only a few miles east, next to the Palm Springs International Airport, the Palm Springs Accelerator Campus is incubating technology companies. The Coachella Valley iHub — christened by the cities of Cathedral City, Desert Hot Springs and Palm Springs — is managed by the Coachella Valley Economic Partnership (CVEP) — is the best practice innovation hub in California and first to launch an accelerator campus.

The California iHub initiative creates business incubator and support programs across the state to help entrepreneurs create 21st-century companies and higher-wage, higher-skilled jobs. The Coachella Valley iHub focuses on entrepreneurs and startup companies working in high-tech and renewable energy fields.

At the Palm Springs Accelerator Campus, these companies perform R&D as well as light manufacturing. While the campus recently received a \$784,769 U.S. Economic Development Administration grant to make tenant improvements, along with \$100,000 from Wells Fargo, this is truly a community-led effort with matching dollars coming from the city of Palm Springs through the Measure J initiative. Funds will be used to improve facilities and bring the 1960s buildings up to the state-of-the-art requirements of a 21st century technology company. Companies working in the Palm Springs Accelerator Campus will enjoy shared conference and meeting spaces, high-speed internet, flexible working spaces, proof of concept labs — and potentially solar panels in power the entire cam-

pus. This is the place in Coachella Valley for entrepreneurs to build value for our community.

In addition to the six existing buildings being renovated on campus, a 12,000-square-foot facility where the Palm Springs Unified School District once housed their food service department (complete with walk-in cold storage), is being converted into the Desert Healthcare District Health & Medical Innovation Center. A \$500,000 award from the district will allow the Coachella Valley iHub to expand services and assist companies working in medical technology. Tenants at the center will have access to specialized medical equipment as well as mentoring services, both resources that give these companies a leg up as they start and grow their businesses. With the rollout of the Affordable Care Act, innovations that dramatically increase efficiency and decrease costs associated with wellness and preventative care are poised to be economic drivers locally and nationwide.

So while I appreciate the social resurgence taking hold at places like the Ace Hotel & Swim Club and soon-to-open Hacienda Cantina & Beach Club, we should celebrate the economic renaissance whose epicenter is next to the Palm Springs International Airport.

New companies in emerging industries are driving change in the Coachella Valley’s economic age. And thanks to the Coachella Valley Economic Partnership’s Workforce Excellence program and its local education partners, tomorrow’s talent will be ready to step into the jobs that technology companies create as they grow and mature. Soon the entire Coachella Valley will feel the ripple effect of new technology companies, good-paying jobs and a more diversified economy.

Kyle Wagner is assistant director of the Coachella Valley Innovation Hub. Email him at [kyle@cevp.com](mailto:kyle@cevp.com)

COACHELLA VALLEY IHub COMPANIES

### RESIDENT COMPANIES

**Pocial Creative.** Social network designed to connect like-minded individuals through polling and social media to encourage debate, create a collective voice and quantify opinions.

**Port Modern.** Developer of integrated hardware and software systems for consumer marketing. Allows marketers to integrate social media into their marketing events, trade shows, retail outlets, etc.

**Primas.** Medical device company focused on the intelligent design of medical and lab ware disposables throughout the life cycle of the product.

**PSTalent.com.** Agreement to develop virtual entertainment platforms for Sony PlayStation and games and movies.

**SECOSYS.** Founded by a successful process engineer in the semi-conductor industry. Platform integrates into existing water meters to manage, control and conserve water. Real time monitoring and management tool for consumers.

### ACCELERATOR CAMPUS

**EV Enterprises.** First Coachella graduate to transition into the Accelerator Campus. Manufactures electric vehicle charging components, microelectronics and other ancillary products.

**hips-sister.** Manufactures a fashionable, functional and flattering alternative to the fancy jacket that integrates a wired for electromagnetic fields caused by cell phones.

**Sactes Solar.** Designer and manufacturer of alternative energy solutions. Focused on “sun-tracking” mobile trailer and ISO-containerized energy tower systems for governmental (DOE, DHS, FEMA) and non-governmental agencies.

**Solaris Power Cells** (formerly NRG Power Cells). A true start up business in the area of energy storage. Solaris was founded by a team of successful entrepreneurs from the data storage industry. Its capacitor cells have the potential to store and discharge energy with rapid charging rates.

**SunUp Energy.** Commercial to the retail company providing design, installation and maintenance services for commercial industrial applications.

### VIRTUAL COMPANIES

**Desert GeoExchange.** Parent company Geothermal Resource Group provides drilling services. Desert GeoExchange is evaluating its entrance into geothermal heating/cooling systems.

**Heightened Security.** Manufacturer of security solutions for residential and commercial clients. Their product can seamlessly integrate into existing security systems.

**Heppelt Wind Energy.** One-man business that filed for a patent for a new wind energy device. Allows for the installation and maintenance to be carried out at ground level in stead of vertical turbines. HWE is receiving support from Los Alamos National Lab.

**Incontinuum Technologies.** The Family Monitor was an integrated detection device used to aid non-invest adults to get the assistance they need from their caretakers.

**Indy Power Systems.** Woodsville, Ind. based IP5 site’s patented energy blending technology to enable customers to minimize their potential load charges by taking advantage of low rates and for cost-sharing during peak demand times, creating cost savings for customer.

**Pacific Coast Innovations.** Seattle-based company has a proprietary data compression algorithm that has many different industry applications. First application will be in manufacturing medical devices.

**Real-EdUp.** Founder is a recent Arizona State graduate of Technological Entrepreneurship & Management. Producing high and inflatable tents and canopies with integrated LED lighting and other technologies.

**Seismic Warning Systems.** Developing the nation’s first regionally based earthquake warning system.

**Swiss Hytech.** Engages in hybrid LeWans’ design. Their concept of using a flywheel to store energy as opposed to batteries has no load potential that will require high-level mechanical skills.

**TransMedImaging.** Operates in the electronic health record industry. Eliminates waste in medical imaging through cloud-based data. Uses medical images and storage.

**W2 Energy.** Santa Barbara-based startup offers a patented technology designed to harvest wind and solar energy. WindWing product line is potentially 10 to 20 times more efficient than traditional wind turbines.